

Ways to Work Demographics

Ways to Work Recipient Demographics - Monroe County, PA

Year:	2005 - 2009 (summary)
<b>State</b>	
New York	2 0.4%
Pennsylvania	535 99.6%
Total	537
<b>County</b>	
Monroe	526 99.8%
NA	1 0.2%
Total	527
<b>City</b>	
Albrightsville	3 0.6%
Analomik	1 0.2%
Bartonsville	4 0.8%
Blakeslee	19 3.6%
Brodheads ville	11 2.1%
Bushkill	9 1.7%
Canadensis	7 1.3%
Cresco	4 0.8%
Delaware Water Gap	4 0.8%
Dingmans Ferry	1 0.2%
East Stroudsburg	136 26.0%
Effort	16 3.1%
Gilbert	3 0.6%
Henryville	2 0.4%
Jamaica	1 0.2%
Kresgeville	1 0.2%
Kunkletown	7 1.3%
Long Pond	5 1.0%
Marshalls Creek	12 2.3%
Minisinkhills	4 0.8%
Mountainhome	3 0.6%
Mt. Pocono	20 3.8%
Palmerston	1 0.2%
Pocono Lake	4 0.8%
Pocono Summit	9 1.7%
Reeders	1 0.2%
Saylorsburg	15 2.9%
Sciota	2 0.4%
Scottrun	1 0.2%
Shawnee On Delaware	1 0.2%
St. Albans	1 0.2%
Stroudsburg	92 17.6%
Swiftwater	3 0.6%
Tannersville	4 0.8%
Tobyhanna	116 22.1%
Windgap	1 0.2%
Total	524
<b>City Type</b>	
Central City	2 0.4%
Rural	522 99.6%
Total	524
<b>Referral Source</b>	
Advertising	78 11.6%
Employment	9 1.3%
Family	14 2.1%
Friend	121 18.1%
Newspaper	13 1.9%
Other	57 8.5%
Partnering Bank	9 1.3%
Presentation	1 0.1%
Self	48 7.2%
Social Agency	197 29.4%
Welfare office	86 12.8%
WTW Brochure/Flyer	37 5.5%
Total	670
<b>Income</b>	
1-5000	2 1.2%
5001-10000	6 3.6%
10001-15000	17 10.1%
15001-20000	27 16.0%
20001-25000	31 18.3%
25001-30000	21 12.4%
30001-35000	15 8.9%
35001-40000	27 16.0%
40001-45000	6 3.6%
45001-50000	5 3.0%
50000+	12 7.1%
Total	169
<b>Age</b>	
1-5	0 0.0%
6-10	0 0.0%

Year:	Sept 05 - Jun 06
<b>State</b>	
New York	1 1.0%
Pennsylvania	96 99.0%
Total	97
<b>County</b>	
Monroe	96 100.0%
Total	96
<b>City</b>	
Albrightsville	1 1.0%
Analomik	1 1.0%
Bartonsville	2 2.1%
Blakeslee	1 1.0%
Brodheads ville	3 3.1%
Bushkill	4 4.1%
Cresco	1 1.0%
East Stroudsburg	28 28.9%
Effort	4 4.1%
Gilbert	3 3.1%
Jamaica	1 1.0%
Kunkletown	1 1.0%
Marshalls Creek	1 1.0%
Minisinkhills	1 1.0%
Mountainhome	2 2.1%
Mt. Pocono	5 5.2%
Saylorsburg	4 4.1%
Sciota	1 1.0%
Stroudsburg	14 14.4%
Tannersville	1 1.0%
Tobyhanna	18 18.6%
Total	97
<b>City Type</b>	
Central City	1 1.0%
Rural	96 99.0%
Total	97
<b>Referral Source</b>	
Advertising	11 8.8%
Family	6 4.8%
Friend	20 16.0%
Other	22 17.6%
Partnering Bank	2 1.6%
Presentation	1 0.8%
Self	2 1.6%
Social Agency	49 39.2%
Welfare office	1 0.8%
WTW Brochure/Flyer	11 8.8%
Total	125
<b>Income</b>	
1-5000	0 0.0%
5001-10000	1 5.0%
10001-15000	2 10.0%
15001-20000	3 15.0%
20001-25000	4 20.0%
25001-30000	1 5.0%
30001-35000	3 15.0%
35001-40000	5 25.0%
40001-45000	0 0.0%
45001-50000	0 0.0%
50000+	1 5.0%
Total	20
<b>Age</b>	
1-5	0 0.0%
6-10	0 0.0%
11-15	0 0.0%
16-20	0 0.0%
21-25	2 2.2%
26-30	20 22.0%
31-35	21 23.1%
36-40	9 9.9%
41-45	20 22.0%
46-50	11 12.1%
51-55	6 6.6%
56-60	2 2.2%
61-65	0 0.0%
66-70	0 0.0%
70+	0 0.0%
Total	91
<b>Gender</b>	
Female	88 71.0%
Male	36 29.0%

Year:	Jul 06 - Jun 07
<b>State</b>	
New York	1 0.7%
Pennsylvania	136 99.3%
Total	137
<b>County</b>	
Monroe	134 100.0%
Total	134
<b>City</b>	
Bartonsville	1 0.7%
Blakeslee	4 2.9%
Brodheads ville	4 2.9%
Bushkill	3 2.2%
Canadensis	1 0.7%
Cresco	1 0.7%
East Stroudsburg	29 21.2%
Effort	6 4.4%
Henryville	1 0.7%
Kunkletown	4 2.9%
Long Pond	3 2.2%
Marshalls Creek	3 2.2%
Minisinkhills	1 0.7%
Mountainhome	1 0.7%
Mt. Pocono	6 4.4%
Pocono Lake	1 0.7%
Pocono Summit	2 1.5%
Reeders	1 0.7%
Saylorsburg	1 0.7%
Scottrun	1 0.7%
St. Albans	1 0.7%
Stroudsburg	24 17.5%
Tobyhanna	38 27.7%
Total	137
<b>City Type</b>	
Central City	1 0.7%
Rural	136 99.3%
Total	137
<b>Referral Source</b>	
Advertising	26 14.9%
Friend	30 17.1%
Newspaper	6 3.4%
Other	12 6.9%
Partnering Bank	4 2.3%
Self	5 2.9%
Social Agency	83 47.4%
WTW Brochure/Flyer	9 5.1%
Total	175
<b>Income</b>	
1-5000	0 0.0%
5001-10000	0 0.0%
10001-15000	0 0.0%
15001-20000	3 15.0%
20001-25000	1 5.0%
25001-30000	3 15.0%
30001-35000	1 5.0%
35001-40000	4 20.0%
40001-45000	3 15.0%
45001-50000	2 10.0%
50000+	3 15.0%
Total	20
<b>Age</b>	
1-5	0 0.0%
6-10	0 0.0%
11-15	0 0.0%
16-20	0 0.0%
21-25	7 5.2%
26-30	18 13.4%
31-35	24 17.9%
36-40	31 23.1%
41-45	25 18.7%
46-50	16 11.9%
51-55	9 6.7%
56-60	2 1.5%
61-65	2 1.5%
66-70	0 0.0%
70+	0 0.0%
Total	134
<b>Gender</b>	
Female	135 77.1%
Male	40 22.9%

Year:	Jul 07 - Jun 08
<b>State</b>	
Pennsylvania	119 100.0%
Total	119
<b>County</b>	
Monroe	115 100.0%
Total	115
<b>City</b>	
Albrightsville	1 0.8%
Bartonsville	1 0.8%
Blakeslee	8 6.7%
Brodheads ville	3 2.5%
Bushkill	1 0.8%
Canadensis	2 1.7%
Cresco	1 0.8%
Delaware Water Gap	1 0.8%
East Stroudsburg	31 26.1%
Effort	3 2.5%
Henryville	1 0.8%
Kresgeville	1 0.8%
Long Pond	2 1.7%
Marshalls Creek	2 1.7%
Mt. Pocono	2 1.7%
Pocono Lake	2 1.7%
Pocono Summit	3 2.5%
Saylorsburg	6 5.0%
Stroudsburg	20 16.8%
Tannersville	2 1.7%
Tobyhanna	26 21.8%
Total	119
<b>City Type</b>	
Rural	119 100.0%
Total	119
<b>Referral Source</b>	
Advertising	21 12.1%
Employment	6 3.4%
Family	3 1.7%
Friend	41 23.6%
Newspaper	7 4.0%
Other	14 8.0%
Partnering Bank	2 1.1%
Self	17 9.8%
Social Agency	28 16.1%
Welfare office	25 14.4%
WTW Brochure/Flyer	10 5.7%
Total	174
<b>Income</b>	
1-5000	0 0.0%
5001-10000	1 5.9%
10001-15000	0 0.0%
15001-20000	1 5.9%
20001-25000	5 29.4%
25001-30000	4 23.5%
30001-35000	0 0.0%
35001-40000	4 23.5%
40001-45000	0 0.0%
45001-50000	1 5.9%
50000+	1 5.9%
Total	17
<b>Age</b>	
1-5	0 0.0%
6-10	0 0.0%
11-15	0 0.0%
16-20	0 0.0%
21-25	13 11.0%
26-30	21 17.8%
31-35	17 14.4%
36-40	26 22.0%
41-45	16 13.6%
46-50	13 11.0%
51-55	7 5.9%
56-60	2 1.7%
61-65	3 2.5%
66-70	0 0.0%
70+	0 0.0%
Total	118
<b>Gender</b>	
Female	142 81.6%
Male	32 18.4%
Total	174

Year:	Jul 08 - Jun 09
<b>State</b>	
Pennsylvania	154 100.0%
Total	154
<b>County</b>	
Monroe	151 99.3%
NA	1 0.7%
Total	152
<b>City</b>	
Blakeslee	6 4.3%
Brodheads ville	1 0.7%
Bushkill	1 0.7%
Canadensis	4 2.8%
Cresco	1 0.7%
Delaware Water Gap	3 2.1%
Dingmans Ferry	1 0.7%
East Stroudsburg	41 29.1%
Effort	3 2.1%
Kunkletown	2 1.4%
Marshalls Creek	6 4.3%
Minisinkhills	2 1.4%
Mt. Pocono	6 4.3%
Palmerston	1 0.7%
Pocono Lake	1 0.7%
Pocono Summit	2 1.4%
Saylorsburg	3 2.1%
Sciota	1 0.7%
Shawnee On Delaware	1 0.7%
Stroudsburg	26 18.4%
Swiftwater	3 2.1%
Tannersville	1 0.7%
Tobyhanna	24 17.0%
Windgap	1 0.7%
Total	141
<b>City Type</b>	
Rural	141 100.0%
Total	141
<b>Referral Source</b>	
Advertising	16 9.6%
Employment	3 1.8%
Family	3 1.8%
Friend	26 15.7%
Other	8 4.8%
Partnering Bank	1 0.6%
Self	22 13.3%
Social Agency	29 17.5%
Welfare office	53 31.9%
WTW Brochure/Flyer	5 3.0%
Total	166
<b>Income</b>	
1-5000	1 1.1%
5001-10000	4 4.4%
10001-15000	13 14.3%
15001-20000	18 19.8%
20001-25000	19 20.9%
25001-30000	8 8.8%
30001-35000	7 7.7%
35001-40000	11 12.1%
40001-45000	3 3.3%
45001-50000	1 1.1%
50000+	6 6.6%
Total	91
<b>Age</b>	
1-5	0 0.0%
6-10	0 0.0%
11-15	0 0.0%
16-20	0 0.0%
21-25	1 0.7%
26-30	24 16.2%
31-35	14 13.3%
36-40	24 16.2%
41-45	23 15.5%
46-50	21 14.2%
51-55	14 9.5%
56-60	6 4.1%
61-65	0 0.0%
66-70	1 0.7%
70+	0 0.0%
Total	148
<b>Gender</b>	

Year:	Jul 09 - Nov 09
<b>State</b>	
Pennsylvania	30 100.0%
Total	30
<b>County</b>	
Monroe	30 100.0%
Total	30
<b>City</b>	
Albrightsville	1 3.3%
East Stroudsburg	7 23.3%
Mt. Pocono	1 3.3%
Pocono Summit	2 6.7%
Saylorsburg	1 3.3%
Stroudsburg	8 26.7%
Tobyhanna	10 33.3%
Total	30
<b>City Type</b>	
Rural	30 100.0%
Total	30
<b>Referral Source</b>	
Advertising	4 13.3%
Family	2 6.7%
Friend	4 13.3%
Other	1 3.3%
Self	2 6.7%
Social Agency	8 26.7%
Welfare office	7 23.3%
WTW Brochure/Flyer	2 6.7%
Total	30
<b>Income</b>	
1-5000	1 4.8%
5001-10000	0 0.0%
10001-15000	2 9.5%
15001-20000	2 9.5%
20001-25000	2 9.5%
250	

Ways to Work Demographics

11-15	0	0.0%
16-20	1	0.2%
21-25	52	10.0%
26-30	99	19.0%
31-35	91	17.5%
36-40	93	17.9%
41-45	85	16.3%
46-50	57	10.9%
51-55	29	5.6%
56-60	8	1.5%
61-65	6	1.2%
66-70	0	0.0%
70+	0	0.0%
<b>Total</b>	<b>521</b>	

<b>Gender</b>		
Female	524	78.3%
Male	145	21.7%
<b>Total</b>	<b>669</b>	

<b>Ethnic Group</b>		
(N/A)	10	2.0%
African American	188	38.0%
Asian	2	0.4%
Hispanic	90	18.2%
Latino	7	1.4%
Native American	6	1.2%
Other	10	2.0%
White	182	36.8%
<b>Total</b>	<b>495</b>	

<b>Marital Status</b>		
Divorced	50	10.0%
Living Together (Not Married)	32	6.4%
Married	109	21.8%
Other	1	0.2%
Separated	98	19.6%
Single	205	41.1%
Widowed	4	0.8%
<b>Total</b>	<b>499</b>	

<b>Number in Household</b>		
1	10	2.2%
2	117	25.3%
3	113	24.4%
4	134	28.9%
5	42	9.1%
6	30	6.5%
7	9	1.9%
8	5	1.1%
9	1	0.2%
10	1	0.2%
12	1	0.2%
<b>Total</b>	<b>463</b>	

<b>Number of Children</b>		
1	165	36.2%
2	146	32.0%
3	88	19.3%
4	37	8.1%
5	12	2.6%
6	7	1.5%
7	1	0.2%
<b>Total</b>	<b>456</b>	

<b>Housing Type</b>		
Buying	54	11.1%
Lives With Family Member	62	12.8%
Lives With Friend(s)	4	0.8%
Other	4	0.8%
Own	7	1.4%
Renting	348	71.6%
Shelter	6	1.2%
Sublet	1	0.2%
<b>Total</b>	<b>486</b>	

<b>Occupation</b>		
Automotive	1	0.2%
Banking	6	1.3%
Biotechnology	2	0.4%
cashier	19	4.1%
Childcare	8	1.7%
Clerical	39	8.4%
Construction and Installatio	11	2.4%
Customer services	5	1.1%
Education	24	5.2%
Facilities Maintenance and	10	2.2%
Food Beverage and Tobac	50	10.8%
Forestry	1	0.2%
Foster Parent	3	0.6%
Government	2	0.4%

<b>Total</b>	<b>124</b>	
<b>Ethnic Group</b>		
(N/A)	4	4.4%
African American	32	35.2%
Asian	1	1.1%
Hispanic	16	17.6%
Native American	2	2.2%
Other	1	1.1%
White	35	38.5%
<b>Total</b>	<b>91</b>	

<b>Marital Status</b>		
Divorced	15	16.1%
Living Together (Not Married)	9	9.7%
Married	23	24.7%
Separated	14	15.1%
Single	32	34.4%
<b>Total</b>	<b>93</b>	

<b>Number in Household</b>		
1	2	2.2%
2	21	23.6%
3	24	27.0%
4	27	30.3%
5	8	9.0%
6	3	3.4%
7	1	1.1%
8	2	2.2%
10	1	1.1%
<b>Total</b>	<b>89</b>	

<b>Number of Children</b>		
1	34	39.5%
2	26	30.2%
3	19	22.1%
4	4	4.7%
5	1	1.2%
6	2	2.3%
<b>Total</b>	<b>86</b>	

<b>Housing Type</b>		
Buying	10	11.2%
Lives With Family Member	10	11.2%
Lives With Friend(s)	1	1.1%
Other	1	1.1%
Own	4	4.5%
Renting	63	70.8%
<b>Total</b>	<b>89</b>	

<b>Occupation</b>		
Banking	2	2.3%
cashier	1	1.1%
Clerical	10	11.4%
Construction and Installation	1	1.1%
Education	6	6.8%
Facilities Maintenance and Repai	3	3.4%
Food Beverage and Tobacco	5	5.7%
Foster Parent	1	1.1%
Healthcare - Administrative	3	3.4%
Healthcare - Nursing	2	2.3%
Healthcare - Practitioners	6	6.8%
Healthcare - Technicians	1	1.1%
Hotel Gaming Leisure and Travel	3	3.4%
Insurance	3	3.4%
Law Enforcement	1	1.1%
Maintenance	3	3.4%
Manufacturing	4	4.5%
Marketing	4	4.5%
Materials Management	1	1.1%
Personal Care and Service	4	4.5%
Real Estate	2	2.3%
Restaurant and Food Services	2	2.3%
Retail/Wholesale	4	4.5%
Sales	1	1.1%
Security	1	1.1%
Skilled and Trades	2	2.3%
Transportation and Warehousing	12	13.6%
<b>Total</b>	<b>88</b>	

<b>Loan Committee</b>		
Monroe County	9	100.0%
<b>Total</b>	<b>9</b>	

<b>Loan Type</b>		
Car Purchase	8	88.9%
Car Repairs	1	11.1%
<b>Total</b>	<b>9</b>	

<b>Loan Status</b>		
Bought Back	1	11.1%

<b>Total</b>	<b>175</b>	
<b>Ethnic Group</b>		
(N/A)	1	0.8%
African American	56	42.1%
Hispanic	17	12.8%
Latino	2	1.5%
Native American	1	0.8%
Other	2	1.5%
White	54	40.6%
<b>Total</b>	<b>133</b>	

<b>Marital Status</b>		
Divorced	11	8.1%
Living Together (Not Married)	5	3.7%
Married	38	27.9%
Other	1	0.7%
Separated	28	20.6%
Single	52	38.2%
Widowed	1	0.7%
<b>Total</b>	<b>136</b>	

<b>Number in Household</b>		
1	1	0.8%
2	30	23.3%
3	29	22.5%
4	40	31.0%
5	14	10.9%
6	8	6.2%
7	3	2.3%
8	3	2.3%
9	1	0.8%
<b>Total</b>	<b>129</b>	

<b>Number of Children</b>		
1	46	36.2%
2	37	29.1%
3	26	20.5%
4	12	9.4%
5	2	1.6%
6	3	2.4%
7	1	0.8%
<b>Total</b>	<b>127</b>	

<b>Housing Type</b>		
Buying	16	12.1%
Lives With Family Member	13	9.8%
Lives With Friend(s)	3	2.3%
Other	3	2.3%
Own	2	1.5%
Renting	93	70.5%
Shelter	2	1.5%
<b>Total</b>	<b>132</b>	

<b>Occupation</b>		
Automotive	1	0.8%
Banking	2	1.6%
cashier	2	1.6%
Clerical	10	7.8%
Construction and Installation	7	5.5%
Customer services	2	1.6%
Education	14	10.9%
Facilities Maintenance and Repair	1	0.8%
Food Beverage and Tobacco	11	8.6%
Foster Parent	2	1.6%
Government	1	0.8%
Healthcare - Administrative	3	2.3%
Healthcare - Nursing	11	8.6%
Healthcare - Practitioners	2	1.6%
Healthcare - Technicians	3	2.3%
Hotel Gaming Leisure and Travel	4	3.1%
Human Resources	2	1.6%
Legal Services	1	0.8%
Library Services	1	0.8%
Maintenance	8	6.3%
Manufacturing	2	1.6%
Non-Profit and Social Services	3	2.3%
Personal Care and Service	3	2.3%
Real Estate	2	1.6%
Retail/Wholesale	9	7.0%
Sales	3	2.3%
Secretary	2	1.6%
Security	4	3.1%
Skilled and Trades	2	1.6%
Sports and Recreation	1	0.8%
Telecommunications	2	1.6%
Transportation and Warehousing	7	5.5%
<b>Total</b>	<b>128</b>	

<b>Loan Committee</b>		
Monroe	1	8.3%

<b>Ethnic Group</b>		
(N/A)	1	0.9%
African American	44	38.6%
Hispanic	21	18.4%
Latino	2	1.8%
Native American	1	0.9%
Other	3	2.6%
White	42	36.8%
<b>Total</b>	<b>114</b>	

<b>Marital Status</b>		
Divorced	10	8.5%
Living Together (Not Married)	6	5.1%
Married	23	19.5%
Separated	28	23.7%
Single	49	41.5%
Widowed	2	1.7%
<b>Total</b>	<b>118</b>	

<b>Number in Household</b>		
1	2	1.8%
2	26	22.8%
3	30	26.3%
4	37	32.5%
5	7	6.1%
6	7	6.1%
7	5	4.4%
<b>Total</b>	<b>114</b>	

<b>Number of Children</b>		
1	36	31.6%
2	45	39.5%
3	18	15.8%
4	9	7.9%
5	5	4.4%
6	1	0.9%
<b>Total</b>	<b>114</b>	

<b>Housing Type</b>		
Buying	20	16.9%
Lives With Family Member	15	12.7%
Renting	82	69.5%
Sublet	1	0.8%
<b>Total</b>	<b>118</b>	

<b>Occupation</b>		
Banking	2	1.7%
cashier	4	3.5%
Childcare	5	4.3%
Clerical	8	7.0%
Construction and Installation	2	1.7%
Customer services	1	0.9%
Education	2	1.7%
Facilities Maintenance and Repai	4	3.5%
Food Beverage and Tobacco	12	10.4%
Healthcare - Administrative	3	2.6%
Healthcare - Nursing	7	6.1%
Healthcare - Practitioners	3	2.6%
Healthcare - Technicians	2	1.7%
Hotel Gaming Leisure and Travel	4	3.5%
Human Resources	1	0.9%
IT - All	1	0.9%
Legal Services	1	0.9%
Maintenance	8	7.0%
Manufacturing	8	7.0%
Marketing	1	0.9%
Non-Profit and Social Services	2	1.7%
Personal Care and Service	2	1.7%
Real Estate	1	0.9%
Restaurant and Food Services	3	2.6%
Retail/Wholesale	3	2.6%
Sales	8	7.0%
Secretary	4	3.5%
Security	2	1.7%
Skilled and Trades	1	0.9%
Transportation and Warehousing	10	8.7%
<b>Total</b>	<b>115</b>	

<b>Loan Committee</b>		
Monroe	1	9.1%
Monroe County	10	90.9%
<b>Total</b>	<b>11</b>	

<b>Loan Type</b>		
Car Purchase	11	100.0%
<b>Total</b>	<b>11</b>	

<b>Loan Status</b>		
Active	7	63.6%
Paid Off	3	27.3%

<b>Female</b>	<b>135</b>	<b>81.3%</b>
<b>Male</b>	<b>31</b>	<b>18.7%</b>
<b>Total</b>	<b>166</b>	
<b>Ethnic Group</b>		
(N/A)	4	3.1%
African American	42	33.1%
Asian	1	0.8%
Hispanic	27	21.3%
Latino	2	1.6%
Native American	2	1.6%
Other	3	2.4%
White	46	36.2%
<b>Total</b>	<b>127</b>	

<b>Marital Status</b>		
Divorced	12	9.8%
Living Together (Not Married)	9	7.3%
Married	21	17.1%
Separated	23	18.7%
Single	58	47.2%
<b>Total</b>	<b>123</b>	

<b>Number in Household</b>		
1	5	4.6%
2	33	30.6%
3	24	22.2%
4	22	20.4%
5	11	10.2%
6	12	11.1%
12	1	0.9%
<b>Total</b>	<b>108</b>	

<b>Number of Children</b>		
1	40	37.7%
2	32	30.2%
3	19	17.9%
4	10	9.4%
5	4	3.8%
6	1	0.9%
<b>Total</b>	<b>106</b>	

<b>Housing Type</b>		
Buying	6	4.9%
Lives With Family Member	21	17.1%
Own	1	0.8%
Renting	94	76.4%
Shelter	1	0.8%
<b>Total</b>	<b>123</b>	

<b>Occupation</b>		
Biotechnology	2	1.8%
cashier	9	8.2%
Childcare	2	1.8%
Clerical	11	10.0%
Construction and Installation	1	0.9%
Customer services	2	1.8%
Education	2	1.8%
Facilities Maintenance and Repair	1	0.9%
Food Beverage and Tobacco	21	19.1%
Forestry	1	0.9%
Graphic Arts	1	0.9%
Healthcare - Administrative	1	0.9%
Healthcare - Nursing	1	0.9%
Healthcare - Practitioners	2	1.8%
Healthcare - Technicians	3	2.7%
Hotel Gaming Leisure and Travel	5	4.5%
Maintenance	4	3.6%
Manufacturing	9	8.2%
Personal Care and Service	3	2.7%
Real Estate	2	1.8%
Retail/Wholesale	5	4.5%
Sales	7	6.4%
Secretary	2	1.8%
Security	3	2.7%
Transportation and Warehousing	10	9.1%
<b>Total</b>	<b>110</b>	

<b>Loan Committee</b>		
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Ways to Work Demographics

Graphic Arts	1	0.2%
Healthcare - Administrative	10	2.2%
Healthcare - Nursing	22	4.7%
Healthcare - Practitioners	14	3.0%
Healthcare - Technicians	9	1.9%
Hotel Gaming Leisure and	16	3.4%
Human Resources	3	0.6%
Insurance	3	0.6%
IT - All	1	0.2%
Law Enforcement	1	0.2%
Legal Services	2	0.4%
Library Services	1	0.2%
Maintenance	26	5.6%
Manufacturing	26	5.6%
Marketing	5	1.1%
Materials Management	1	0.2%
Non-Profit and Social Serv	7	1.5%
Personal Care and Service	13	2.8%
Real Estate	7	1.5%
Restaurant and Food Servi	5	1.1%
Retail/Wholesale	22	4.7%
Sales	20	4.3%
Secretary	9	1.9%
Security	10	2.2%
Skilled and Trades	5	1.1%
Sports and Recreation	1	0.2%
Telecommunications	2	0.4%
Transportation and Wareh	42	9.0%
<b>Total</b>	<b>465</b>	

<b>Loan Committee</b>		
Monroe	2	4.2%
Monroe County	44	91.7%
Montoe County	2	4.2%
<b>Total</b>	<b>48</b>	

<b>Loan Type</b>		
Car Purchase	49	98.0%
Car Repairs	1	2.0%
<b>Total</b>	<b>50</b>	

<b>Loan Status</b>		
Active	23	46.0%
Bought Back	1	2.0%
Paid Off	14	28.0%
Rewritten	6	12.0%
Write Off	6	12.0%
<b>Total</b>	<b>50</b>	

<b>Lender</b>		
Keystone Nazareth Bank &	50	100.0%
<b>Total</b>	<b>50</b>	

Paid Off	3	33.3%
Rewritten	4	44.4%
Write Off	1	11.1%
<b>Total</b>	<b>9</b>	

<b>Lender</b>		
Keystone Nazareth Bank & Trust	9	100.0%
<b>Total</b>	<b>9</b>	

Monroe County	11	91.7%
<b>Total</b>	<b>12</b>	

<b>Loan Type</b>		
Car Purchase	14	100.0%
<b>Total</b>	<b>14</b>	

<b>Loan Status</b>		
Active	2	14.3%
Paid Off	6	42.9%
Rewritten	2	14.3%
Write Off	4	28.6%
<b>Total</b>	<b>14</b>	

<b>Lender</b>		
Keystone Nazareth Bank & Trust	14	100.0%
<b>Total</b>	<b>14</b>	

Write Off	1	9.1%
<b>Total</b>	<b>11</b>	

<b>Lender</b>		
Keystone Nazareth Bank & Trust	11	100.0%
<b>Total</b>	<b>11</b>	

<b>Lender</b>		
Keystone Nazareth Bank & Trust	15	100.0%
<b>Total</b>	<b>15</b>	